

Welcome to today's **University Business** web seminar

# Campus Digital Transformation: Digital Payments and Commerce for Virtual Learning Environments and Beyond



**Egbar Ozenkoski**  
Manager, Systems & Compliance  
Student Financial Services  
Southeast Missouri State University



**Cynthia Chandler**  
Director, Client Success  
Transact Payments

**Thank you for joining us!**  
**The web seminar will start promptly at 2:00 ET.**

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*This web seminar is sponsored by:*

**TRANSACT** 

## Campus Digital Transformation: Digital Payments and Commerce for Virtual Learning Environments and Beyond

### For technical support:

Use the Chat panel at the right of your screen. Select the name of our event Host, Steven Blackburn, and type your message.

“Chat” for tech support

### No computer speakers? Prefer to listen privately?

Dial the phone number and access code posted in the Chat window.

### To submit a question to our panel:

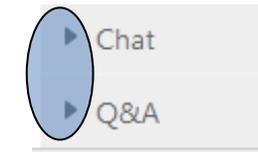
Use the Q&A panel at the right of your screen. Send your question to All Panelists, the default option.

“Q&A” for panelist questions

Ask:

### Don't see a panel?

Click the “expand panel” triangle in front of the panel name.



### Need to access the presentation at a later time?

Everyone will receive an email with links to the slides and the archive recording later today.

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# Campus Digital Transformation: Digital Payments and Commerce for Virtual Learning Environments and Beyond



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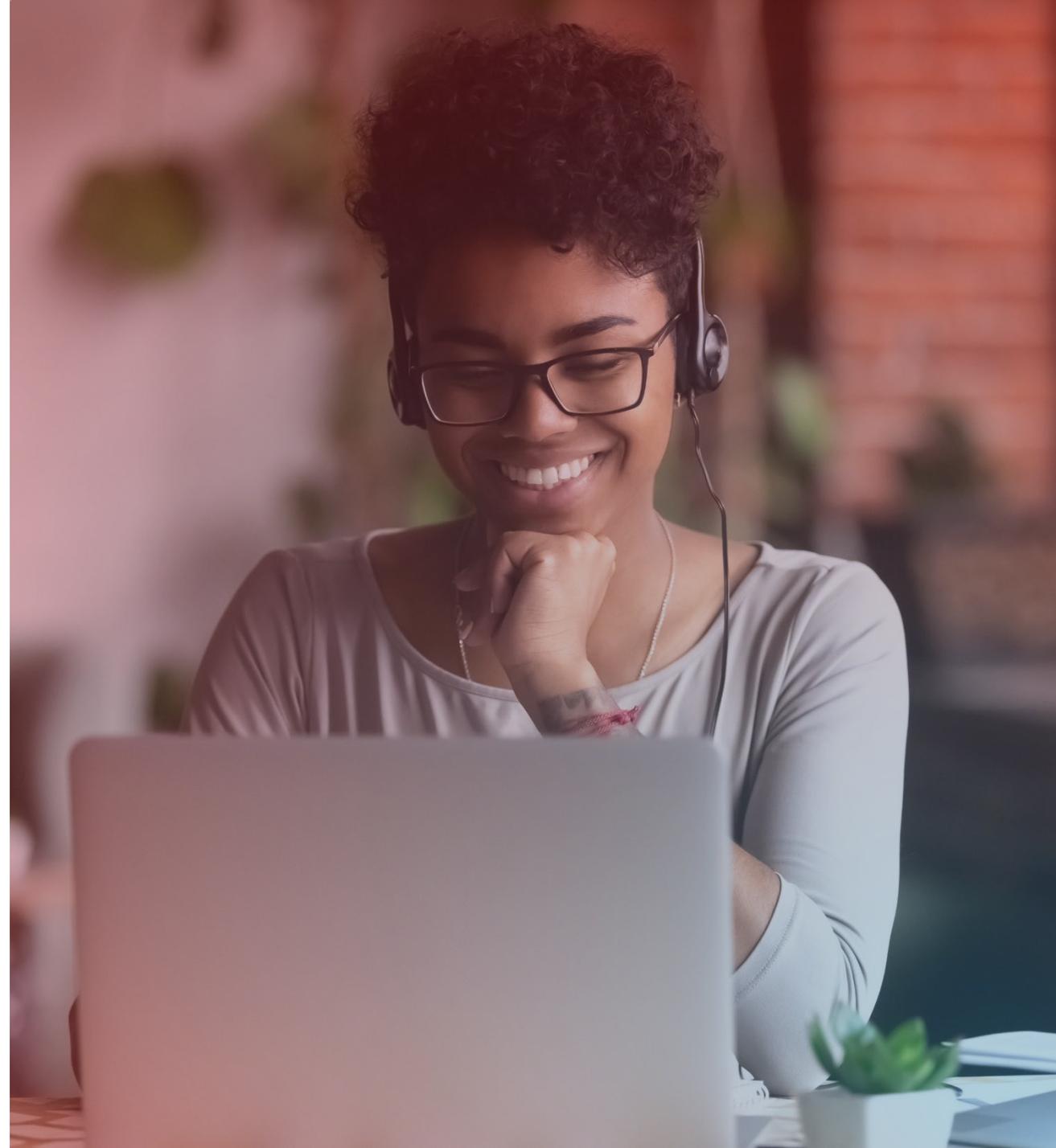


# Campus Digital Transformation

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Digital Payments and  
Commerce for Virtual Learning  
Environments and Beyond

*A University Business Web Seminar*



# Our Presenters



**Egbar Ozenkoski**

Manager, Systems & Compliance  
Student Financial Services



**Cynthia Chandler**

Director, Client Success  
Transact Payments





We have deep roots in higher education, with over 35 years invested in serving **12 million students across 1,500 institutions.**



## Core/strategic partners

~15 PARTNERS



## Integration partners

~15 PARTNERS



Market leader  
in partner  
integrations

## Food service & vending partners

~200 PARTNERS



## Retail partners – on- & off-campus

~2500 PARTNERS



# What Powers Your Campus?

## Event Facilities

- Cashless purchase of tickets
- Authorized access control
- Online registration payments
- Cashless purchases at concession stands and carts

## Alumni Building

- In-person and mobile cashing
- Online payment processing
- Electronic departmental deposits

## Academic Buildings

- Automated attendance tracking
- Authorized access control

## Residence Halls

- Building and room access control
- Video surveillance
- Cashless purchases for dining, laundry, and vending

## Public Safety Office

- Command and control center
- Access control management
- Video surveillance management

## Book Store

- Cashless purchases for books and merchandise

## Food Services

- Meal plans
- Attended and self-service point of sale
- Cashless purchases for vending

## Off-campus Merchants

- Cashless purchases at university-approved locations

## Parking Garage

- Authorized access control
- Cashless payment of fees and permits

## Library

- Electronic check out
- Cashless purchases for copies and printing
- Electronic fee payments

## Fitness Center and Health Center

- Authorized access control
- Cashless purchases for vending
- Electronic payment of fees

## Admissions Office

- Card production and issuance
- Online payment processing
- Integration with SIS, ERP, HMS

## Food Trucks, Carts, and Kiosks

- Cashless purchases for meals and snacks

## Bursar/Student Accounts

- In-person and mobile cashing
- Tuition and fee payment plans
- Secure payment processing and bill presentment
- Electronic financial aid credit balance disbursements

## Mobile Payments and Unified Credential

- Campus ID credential photo submission, provisioning, and account management
- Tuition and fee payments
- Cashless and mobile purchases with campus ID credential

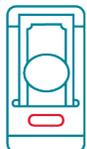


# TRANSACT

Payments 



eBill



ePayment



Payment Processing



Payment Plans



Cashiering



eMarket



eRefund



Mobile Payments for iPad

**700+**

Campuses served

**Level 1**

PCI Level 1 service provider (PCI-DSS certified)

**+30 yrs**

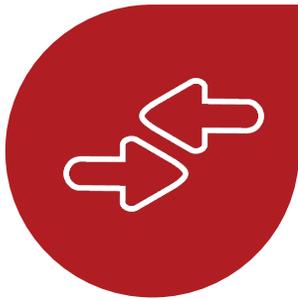
Providing payment solutions since 1988

**5M+**

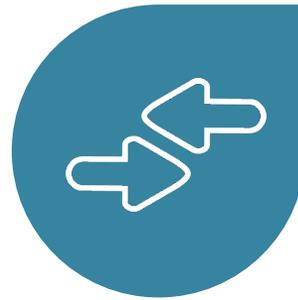
Serving over 5M students nationwide

Clients include private, public, two-year & four-year universities

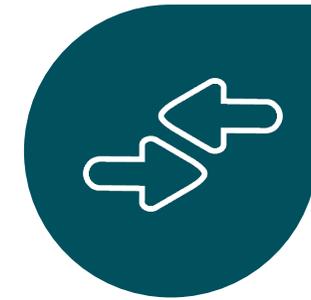
# Our Solutions Are Built to Help Universities



**Lower administrative costs**



**Nurture the student experience**



**Streamline transaction data**

# What makes us different

- **We engage students where they live:** We're the *only* campus technology company that offers a mobile credential – giving students the ability to pay the way they're used to: with their phones.
- **You can have it both ways:** We can give you a hub-and-spoke solution for individual transaction needs and existing integrations *and* a campus-wide, seamless implementation when you're ready to scale up.
- **Data is gold:** Real-time data equips you with the insight to make clear decisions about policy, budget, and resource allocation.

# Diversified Payment Options

## Flexible options to support your student population

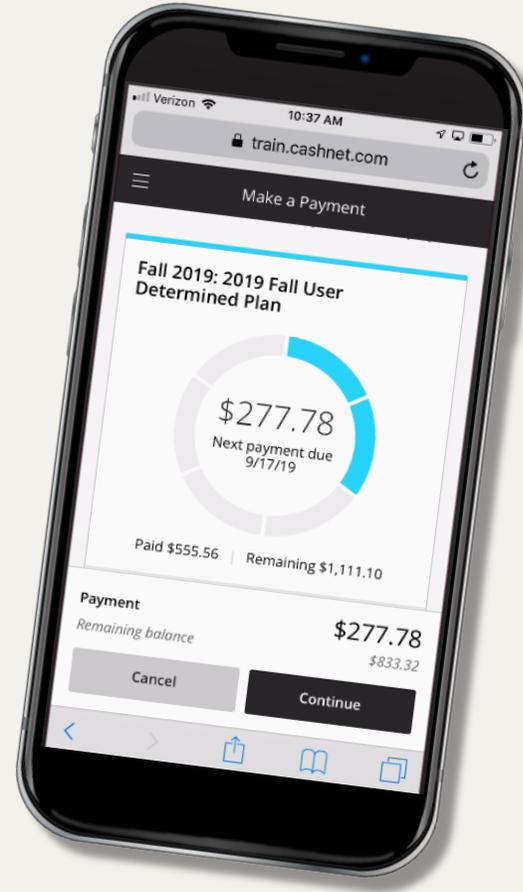
- Customizable Payment Plans with multi-plan enrollment support
- 529 Plans
- ACH Web (electronic checks)
- Campus Cards
- International Funds Transfer
- Credit Card
- Apply Pay



# Support for Virtual Transactions

## Web solutions to process a variety of payments

- Student Tuition
- Library Services
- Health Services
- Student Club payments
- Donations
- Parking Passes
- And more...



## Web tools to support virtual environments

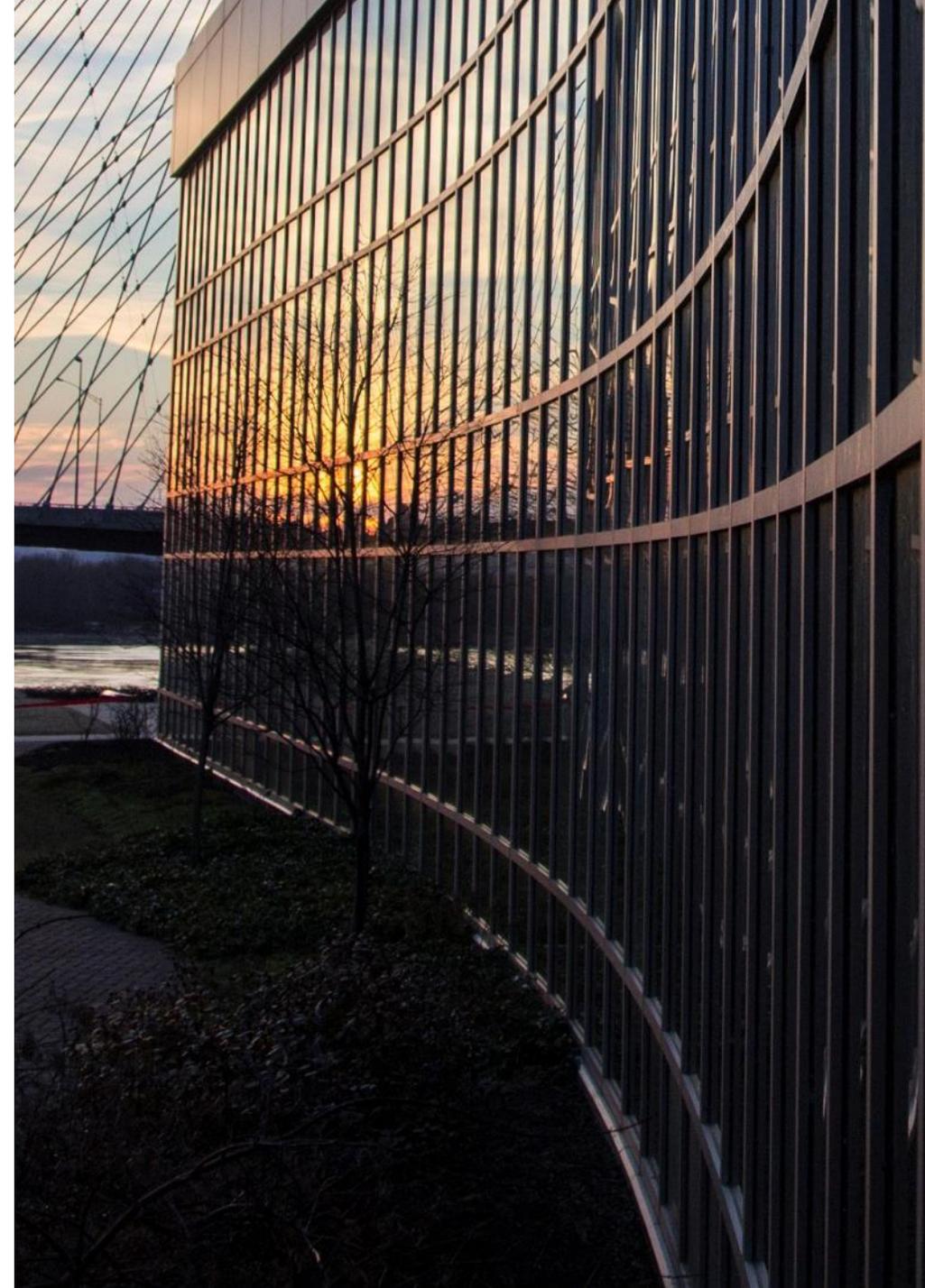
- Customer Research Center
- User Emulation
- Dedicated, knowledgeable customer support



**SOUTHEAST MISSOURI**  
STATE UNIVERSITY · 1873<sup>®</sup>

Digital Payments and  
Commerce for Virtual Learning  
Environments and Beyond

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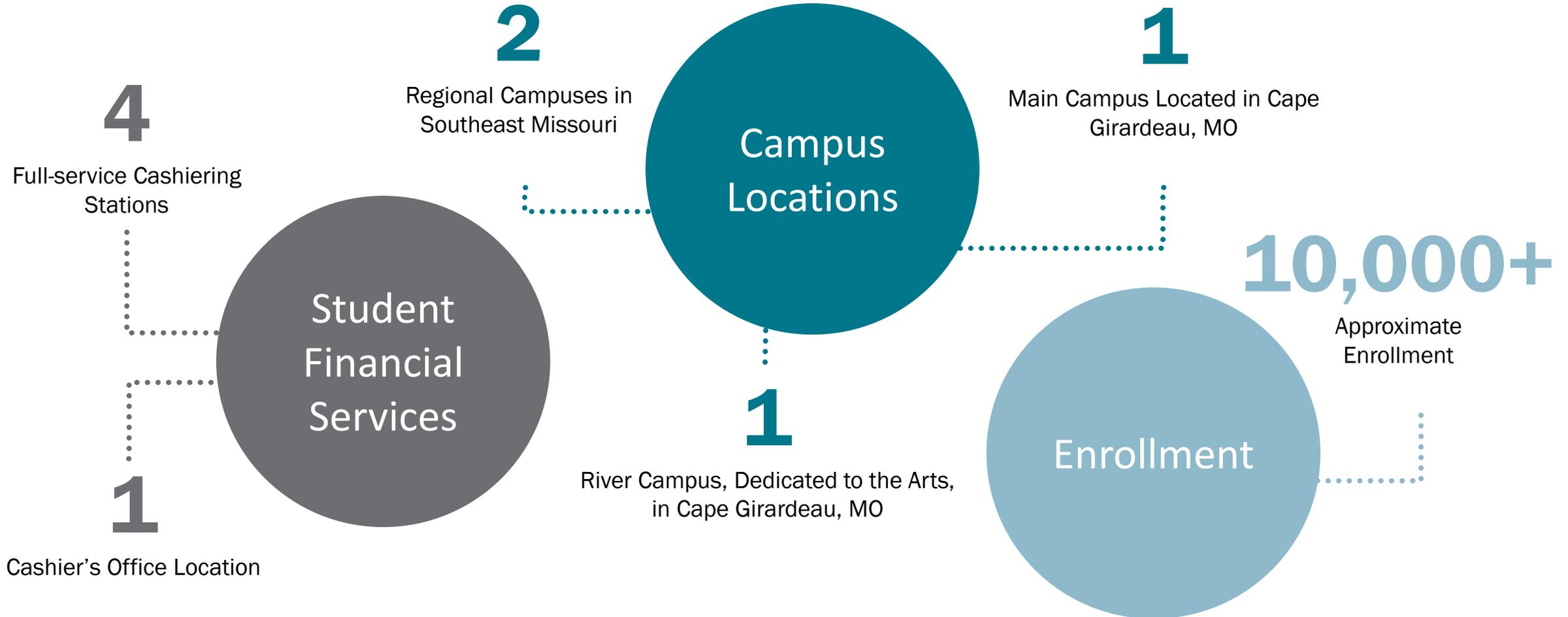
# School Profile

- Founded in 1873
- Located in Cape Girardeau, MO
- **2** Regional Campuses in Southeast, MO
- **1** River Campus, Dedicated to the Arts
- **145** undergraduate majors, 100 minors, and more than 75 graduate programs
- **10,000+** Students enrolled

[www.semo.edu](http://www.semo.edu)



# Fast Facts



## About Egbar

- Manager, Systems & Compliance Student Financial Services at Southeast Missouri State University
- Over 8 years experience in higher education
- Co-author *The Better Business Book, Volume 1*
- Case Competition World Champion



# Enhanced Payment Experience Goals

**#1**

Reduced Payment Friction & Expanded Options

**#2**

Consistent Electronic Billing & Paper Bill Alternative

**#3**

Improved Support & Troubleshooting

**#4**

Expandability & Flexibility

# Payment Experience (Pandemic Preparedness)

**#1**

Reduced Payment Friction & Expanded Options

- Intuitive navigation aided new online payment users.
- Reduced manual transactions due to integrations (*529 & Flywire*).

**#2**

Consistent Electronic Billing & Paper Bill Alternative

- Ability to temporary suspend paper billings due to pandemic.
- Driver to online platform, promoting online payments.

**#3**

Improved Support & Troubleshooting

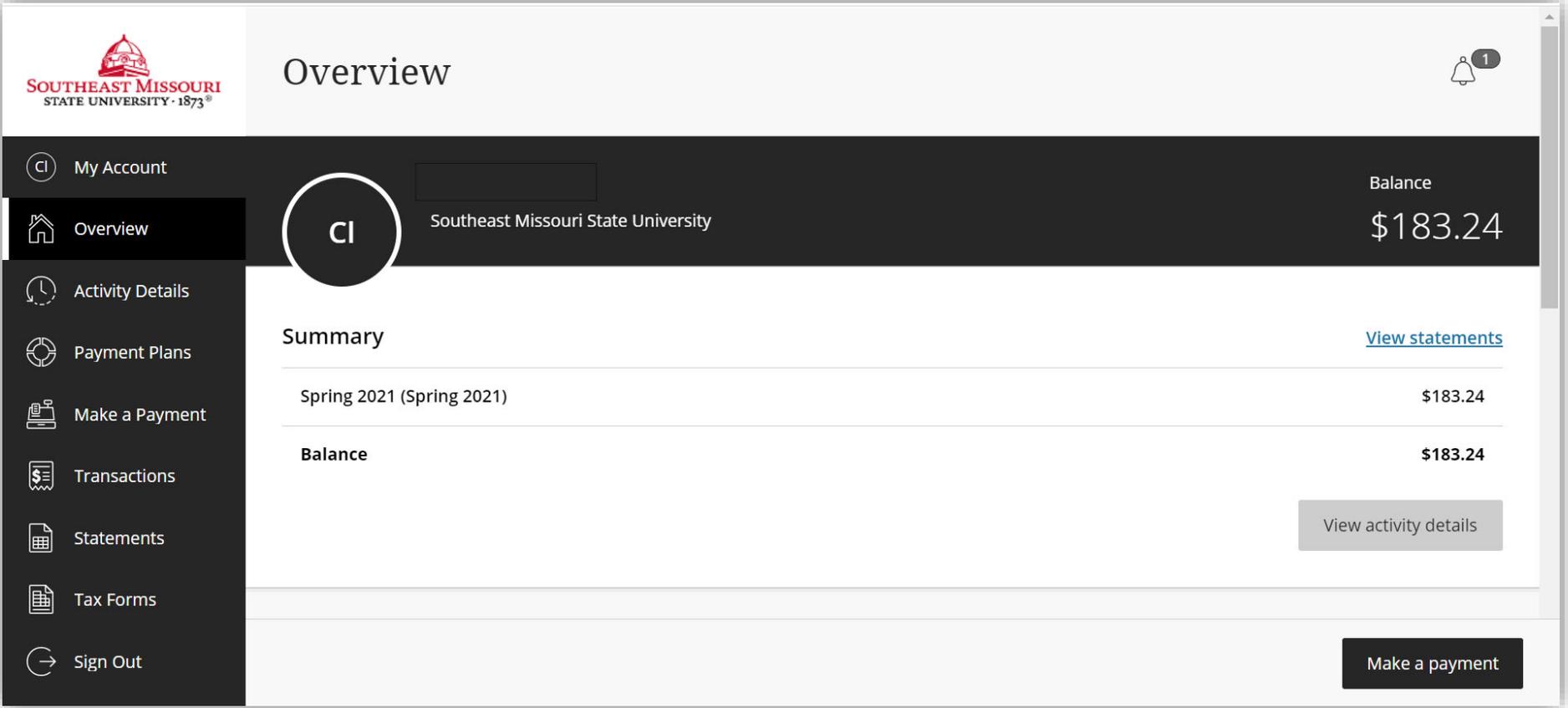
- Ability to emulate user account assisted remote troubleshooting.
- Detailed logs available to identify cause of technical issue.

**#4**

Expandability & Flexibility

- Relocation of cashiering station for social distancing, with P2PE encryption.
- eMarket expansion for new uses.

# Sample ePayment Screen



The desktop view of the ePayment screen features a top navigation bar with the Southeast Missouri State University logo and the title "Overview". A notification bell icon with a "1" badge is in the top right. A dark sidebar on the left contains menu items: My Account, Overview (highlighted), Activity Details, Payment Plans, Make a Payment, Transactions, Statements, Tax Forms, and Sign Out. The main content area shows a balance of \$183.24 for Southeast Missouri State University. Below this is a "Summary" table with one entry for "Spring 2021 (Spring 2021)" with a balance of \$183.24. A "View statements" link is to the right of the table. A "View activity details" button is at the bottom right of the summary section. A "Make a payment" button is at the bottom right of the screen.

**Overview**

Balance \$183.24

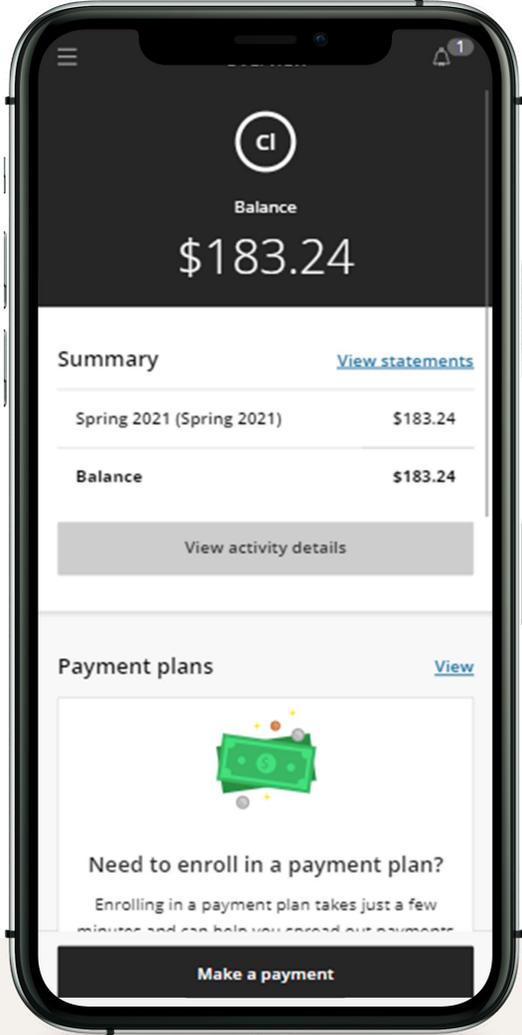
Southeast Missouri State University

**Summary** [View statements](#)

Spring 2021 (Spring 2021)	\$183.24
<b>Balance</b>	<b>\$183.24</b>

[View activity details](#)

[Make a payment](#)



The mobile view of the ePayment screen displays the balance of \$183.24 prominently. It includes a "Summary" section with a "View statements" link and a table showing the "Spring 2021 (Spring 2021)" entry with a balance of \$183.24. A "View activity details" button is located below the summary. The "Payment plans" section features a "View" link and a promotional message: "Need to enroll in a payment plan? Enrolling in a payment plan takes just a few minutes and can help you spread out payments." A "Make a payment" button is at the bottom of the screen.

Balance \$183.24

**Summary** [View statements](#)

Spring 2021 (Spring 2021)	\$183.24
<b>Balance</b>	<b>\$183.24</b>

[View activity details](#)

**Payment plans** [View](#)

**Need to enroll in a payment plan?**  
Enrolling in a payment plan takes just a few minutes and can help you spread out payments.

[Make a payment](#)

# Sample eBill



**SOUTHEAST MISSOURI**  
STATE UNIVERSITY · 1873®

Student Financial Services  
T 573.651.2253 / F 573-651-5006

Ch [REDACTED] L [REDACTED]  
[REDACTED]  
[REDACTED]

## STATEMENT SUMMARY

Statement Date 02/15/2021  
Due Date 3/1/2021  
Student ID [REDACTED]  
Current Balance \$183.24

**Adjusted Balance \$183.24**

If mailing a check, please include student name, ID#, and phone number of check writer.

Remit Payment to:  
Southeast Missouri State University  
One University Plaza, MS 3275  
Cape Girardeau, MO 63701

## Statement Details

Date	Term	Description	Charges	Payments
		* PREVIOUS BILLED BALANCE *	\$4,172.00	
1/26/2021	Spring 2021	SE Textbook Rental Fee	\$145.24	
1/28/2021	Spring 2021	DPS Parking DecalRA20564	\$38.00	
2/4/2021	Spring 2021	Access Missouri State Grant		\$1,000.00
2/4/2021	Spring 2021	Pell Grant Payment		\$3,172.00
		* CURRENT BILLED BALANCE *	\$183.24	
		* TOTAL PENDING AID *	\$0.00	
<b>CURRENT BALANCE</b>			<b>\$183.24</b>	

**Adjusted Balance (Current Balance Less Pending Aid) \$183.24**



## Statements

Description / Date	View
eBill Due 03/01/2021 2/15/21	
eBill Due 02/01/2021 1/13/21	
eBill Due 01/04/2021 12/14/20	
eBill Due 10/01/2020 9/14/20	
eBill Due 09/01/2020 8/17/20	
eBill Due 08/03/2020 7/13/20	

# Sample eMarket (Career Services)



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[home](#) [your account](#) [browse catalog](#) [basket](#)

Search



## Career Services



### Categories

[Spring Virtual Career Expo](#)

March 4, 2021

[Virtual Recruiting/Webinars](#)

# Sample eMarket (Career Services)



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## Career Services

[HOME](#) » [SPRING VIRTUAL CAREER EXPO](#)

**Spring Virtual Career Expo - March 4, 2021**

Price: \$200.00

\*Registration Type:  ▼

---

**COMPANY/ORGANIZATION INFORMATION:**

\*Company/Org. Name:

\*Company Contact Name:

\*Company Contact Email:

---

**To continue with your purchase, click 'Add to Basket.'**



**Item(s): 0** **Total: 0**

Your basket is empty.

# Sample eMarket (Regional Professional Development Center)

[browse catalog](#) [basket](#)



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## Regional Professional Development Center

---

Description	Price	View
<a href="#">RPDC Workshops</a>		<input type="button" value="Enter"/>
<a href="#">RPDC Presentations</a>		
<a href="#">RPDC Mileage</a>		
<a href="#">RPDC Membership</a>		

---

[browse catalog](#) [basket](#)



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## Regional Professional Development Center

---

Item Code	Edit	Delete	Amount
RPDC Workshops School District: test Invoice Number: 123456789	<a href="#">Edit Item</a>	<a href="#">Delete Item</a>	\$500.00
<b>Total Amount</b>			<b>\$500.00</b>

**Questions?**

**Let Transact help you  
improve operational  
efficiency, meet and exceed  
global trends, and enhance  
the student life.**

**Thank You.**

**Cynthia Chandler**

Director, Client Success

[Cynthia.Chandler@transactcampus.com](mailto:Cynthia.Chandler@transactcampus.com)

**TRANSACT** 

# How Campus Digital Transformation: Digital Payments and Commerce for Virtual Learning Environments and Beyond

## Q&A



**Egbar Ozenkoski**  
Manager, Systems & Compliance  
Student Financial Services  
Southeast Missouri State University



**Cynthia Chandler**  
Director, Client Success  
Transact Payments

Have a question for our presenters? Submit it through the [Q&A](#) at the right.

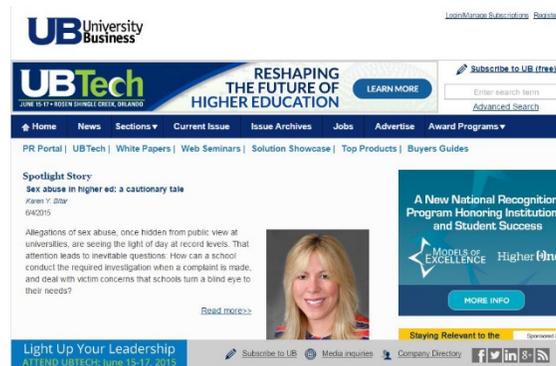


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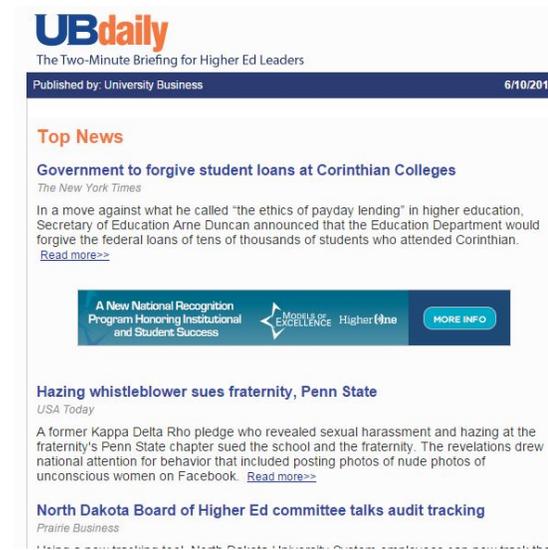
Print magazine



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Web seminars



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# Thank you for joining us!

The archive recording of this web seminar will be available for you to review, or share with members of your team, at:

<http://www.UniversityBusiness.com/Web-Seminars>

You will also receive an email later today with a link to the slides.